

2019 specification
first assessment 2021 (2020 for AS)

Data Response Case Studies

For AS / A Level Year 1 OCR
Economics: Microeconomics

Second Edition, February 2022

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Teacher's Introduction

This resource is designed to be used for teaching the microeconomics section of OCR AS Economics. It is designed to be co-teachable with A Level, covering only 'Year 1' topics that are shared with AS. The resource consists of 12 Data Response Case Studies intended for students to complete as homework tasks.

The case studies are presented in specification order, collectively covering each topic in the AS/A Level specification. Each case study contains detailed information (including diagrams and data), and tasks and questions.

The 'Use the data' tasks focus particularly on quantitative skills, and the 'Test your knowledge' mainly on AO1/2 knowledge and application skills. The extended-response questions are an opportunity for students to practise higher-level analysis and evaluation skills. Most of the questions given are in exam style, although we have not limited questions to this style except in the case of the extended-response questions. Detailed answers are provided for all tasks and questions.

Reading through each study and answering the questions is expected to take 20–30 minutes, not including the extended-response questions at the end of each case study. One option for using these is to work through a case study in class and set the exam-style evaluation question as homework.

This resource will help prepare students for the Paper 1 component of the AS and A Level exams, but also stimulate an interest in the real-world applications of microeconomics. Each case study uses real data, introducing the student to a fascinating array of contemporary microeconomic issues.

I hope this resource helps you to bring economics to life for your students.

September 2017

Update v2, February 2022

Minor updates to match 2019 specification: specification topic names updated throughout.

Case study	Specification reference
1. Innovation at Ford	'Opportunity Cost' and 'Specialisation and Trade'
2. Black gold	'Supply and Demand and the Interaction of Markets'
3. The UK dairy market in decline	'Costs and Revenue,' 'Supply and Demand and the Interaction of Markets' and 'Elasticity'.
4. Football ticket prices	'Supply and Demand and the Interaction of Markets' and 'Elasticity'
5. Organic food vs Poundland	'Elasticity'
6. Online news vs print news	'Elasticity'
7. China's pollution problem	'Market failure and externalities' and 'Government failure'
8. The UK housing market: pulling up the ladder?	'The Basic Economic Problem' and 'Externalities'
9. Should the government tax sugar?	'Externalities' and 'Government Intervention'
10. Solar panel subsidies	'Government Intervention'
11. A minimum price for alcohol?	'Government Intervention'
12. Reforming the NHS	'Government Intervention'

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Innovation at Ford

This case study requires knowledge of the topics 'Opportunity Cost' and 'Specialisation'.

In the early twentieth century, the automobile manufacturer Ford was widely known for the increase in Ford's profits over time, compared to modern-day equivalents.

Figure 1: net profit (pre-tax)

	Ford (\$million, 1910)		Volkswagen (€billion)
1910	4.2	2010	7
1911	7.4	2011	11.3
1912	13.1	2012	11.5
1913	26.5	2013	11.8
1914	30.4	2014	12.7
1915	50.1	2015	-1.7*

*Third quarter

Source (Ford 1910): 'Did Henry Ford Pay Efficiency Wages?'

Of course, the figures are not directly comparable but the percentage change in the period 1910–1915 far exceeds that of most modern-day companies. As the automobile market was booming, there are two main explanations for Ford's success: the production process and so-called 'efficiency wages'.

Improvements in technology meant that Ford's workers could operate on a specialised basis in their particular task, allowing for greater productivity and output (see Smith's pin factory idea). Ford's competitors were also able to benefit from the reason that Ford was able to excel above its competitors was through productivity improvements.

Standard economic theory would suggest that a firm would only increase its wages if it sought to attract higher-skilled workers, but in this case that doesn't seem to hold true. Although increasing the wage (to around twice the market rate) did increase Ford's costs, this was more than offset by improvements in productivity. Between 1913 and 1914, production increased by 15%, despite reducing the number of workers by 14% and cutting the number of working hours in a day (although part of this may be due to improvements in technology and production methods).



One of the big problems Ford had in the year prior to the wage change was high absentee rates (around 10%), perhaps because working in a car factory was so unpleasant. After the wage change, absentee rates fell to only 2.5%, and the number of discharges (firing of workers) were so keen to keep their jobs.

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Ford saved a lot of money at the time by dramatically reducing their turnover. This can partially be explained by an economic downturn at the time, there does seem to be that paying a higher wage incentivised workers to stay with Ford and increase productivity. This was particularly important for Ford, since on an assembly line the efficiency of the line depends on the speed of every part of the line.

Some have argued that Ford's experience provides evidence for raising the minimum wage by introducing a living wage. This is not necessarily the case, however, since Ford's policy was that their wages were high *relative to their competitors*. If everyone else had a minimum wage, the incentive effects for workers probably wouldn't be as strong.

Use the data

- Calculate the percentage change in profit for Ford between 1912 and 1913.
 - Calculate the percentage change in profit for Volkswagen between 2014 and 2015.
- Why did Volkswagen's profit fall so much in 2015? (If you don't know – look it up.)
- Name one disadvantage of specialisation in the automobile industry, and explain it.

Test your knowledge...

- Show the effect of specialisation in the automobile industry using a PPF with the x-axis (horizontal axis) and number of other goods on the y-axis (vertical axis). Assume that other industries remains the same.
- Show the effect of high worker productivity on a demand and supply diagram.

Extended-response question

- Assess the pros and cons of specialisation in the teaching profession (e.g. with a focus on one subject rather than a range of subjects).

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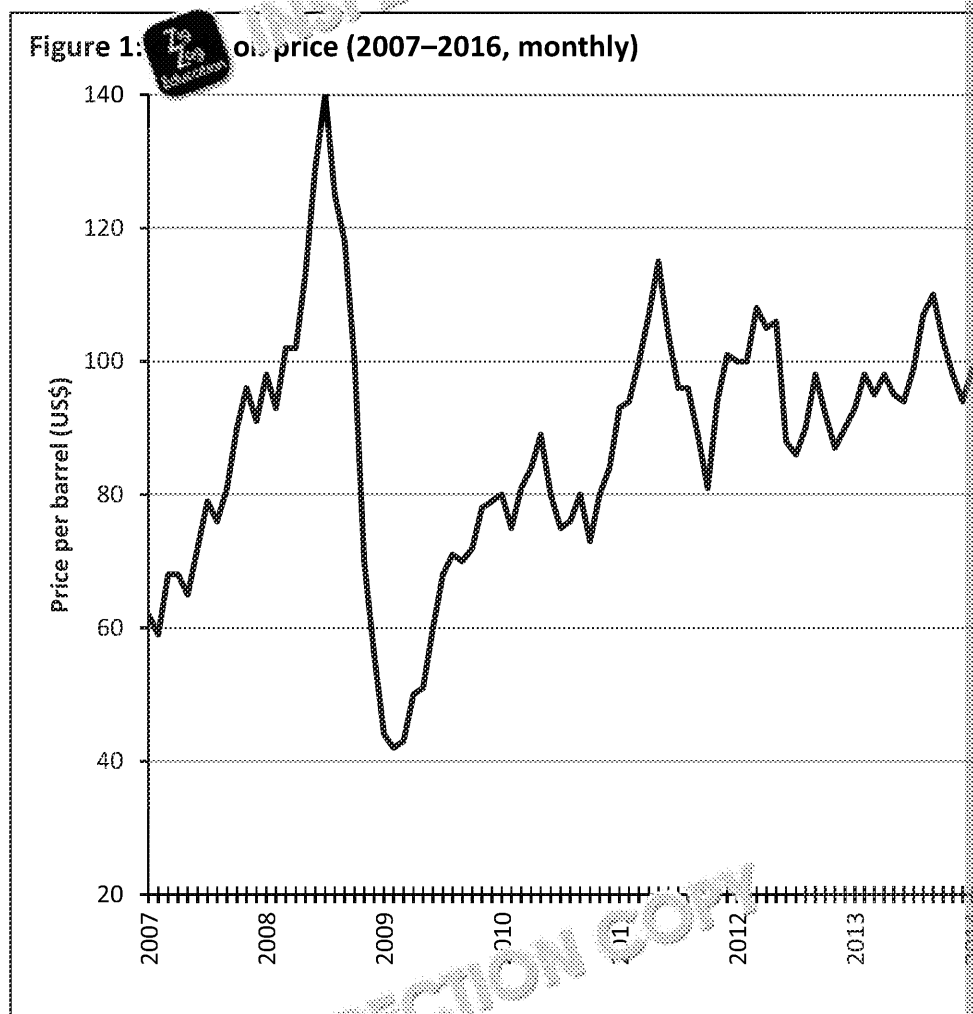


Black gold

This case study requires knowledge of the topic 'Supply and Demand and the Inter

Investing in commodities is a big business. Speculators vie to predict price movements in all sorts of commodities such as gold, meat and coffee – but prices are often very difficult to predict. The price of the most valuable commodity of them all, oil, is notoriously unpredictable.

Swings in crude oil prices not only decide the fate of investors and oil companies, they can also have a huge impact on whole economies, particularly those that rely on oil production as a main source of income. Figure 1 shows the world price of oil since 2007:



The volatility in the oil price can be explained through simple demand and supply. In 2008, during the global financial crisis, a fall in demand was the key reason for the price drop. Since 2009, global demand is still somewhat weak, and there is a growing interest in alternative energy sources. The main explanation for the more recent price drop (2015 onwards) is that

Advances in technology have allowed production of shale oil in the US to increase significantly. The relaxing of economic sanctions in Iran has also enabled them to increase production. In addition to this, oil production by OPEC members (Organization of the Petroleum Exporting Countries) such as Saudi Arabia has remained high. Some argue that since OPEC countries have low production costs, they are trying to force their competitors out of the market by deliberately

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If this is the case, they may well be succeeding. British Petroleum (BP) is one of its total employees), and many other large oil companies are cancelling investments in the Russian and Venezuelan economies, which are heavily dependent on oil exports.

Obtaining estimates of the price and elasticities of demand and supply for oil is generally accepted that the demand for oil is price inelastic (particularly in the short run). Supply has become less price inelastic as the number of different methods of production has expanded.

Use the data

1. Using Figure 1, estimate the percentage decrease in the oil price from the start of 2014 to the start of 2016.
2. Why is the price elasticity of demand for oil expected to be lower in the short run than in the long run?

Test your knowledge...

1. What is meant by the problem of 'scarcity'?
2. Explain how a growing interest in the renewable energy sector would be expected to affect the demand for oil.
3. Based on the information in the article, use demand and supply diagrams to show the effect of the following changes on the market for oil.
 - (a) During the financial crisis
 - (b) After 2015

Extended-response question

1. Suppose that a technological breakthrough made a particular type of renewable energy source more cost-effective. Using a diagram, evaluate the effect of this development on the market for oil.

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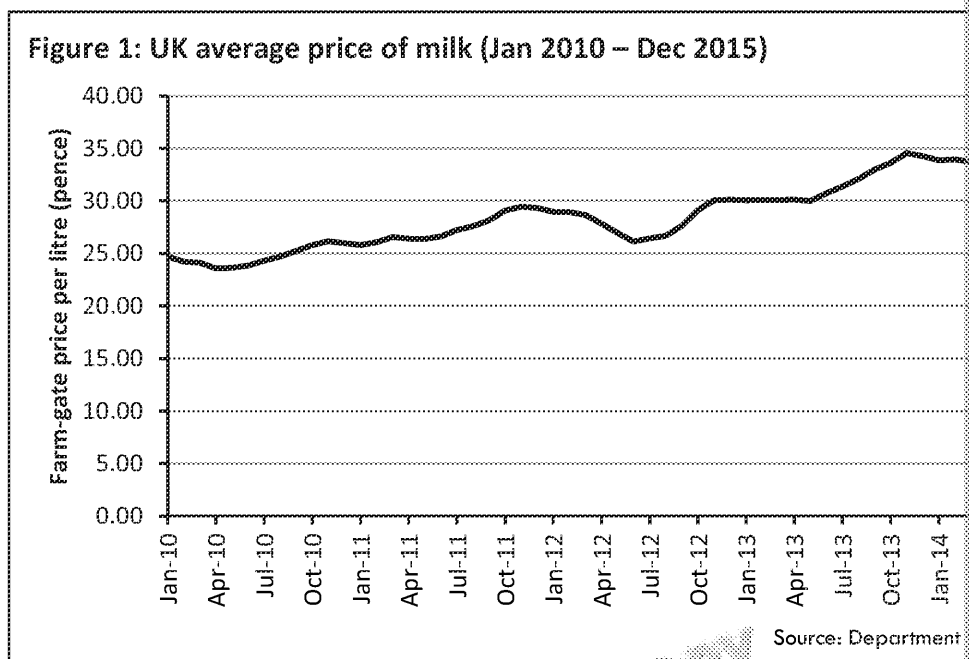
The UK dairy market in decline

This case study requires knowledge of the topics 'Costs and Revenue', 'Supply and Markets' and 'Elasticity'.

Dairy farmers in the UK had a very rough year in 2015. In January, First Milk, a large dairy processor that farmers sell their milk to, ran into financial problems, resulting in a two-week delay in payments to farmers. Following this, throughout the year various factors have combined to reduce the price of milk. This has meant that many farmers now are selling below their costs of production.



Figure 1 shows the UK milk prices over time. This is the 'farm-gate price' – the price at which farmers sell milk to dairies (who then process the milk and pass it on to retailers). As such, the farm-gate price is not the price in the supermarket:



One of the reasons why prices are so low is that there is an excess supply of milk, partly due to good weather conditions (farmers were affected by few droughts and there was a bumper crop of milk).

The fall in demand has been coupled with a fall in global demand: the slow economy has reduced their demand for all sorts of goods including milk, and economic sanctions prevented them from importing milk from UK producers. Domestic demand for milk consumption in the UK has fallen by 18% over the last 20 years.

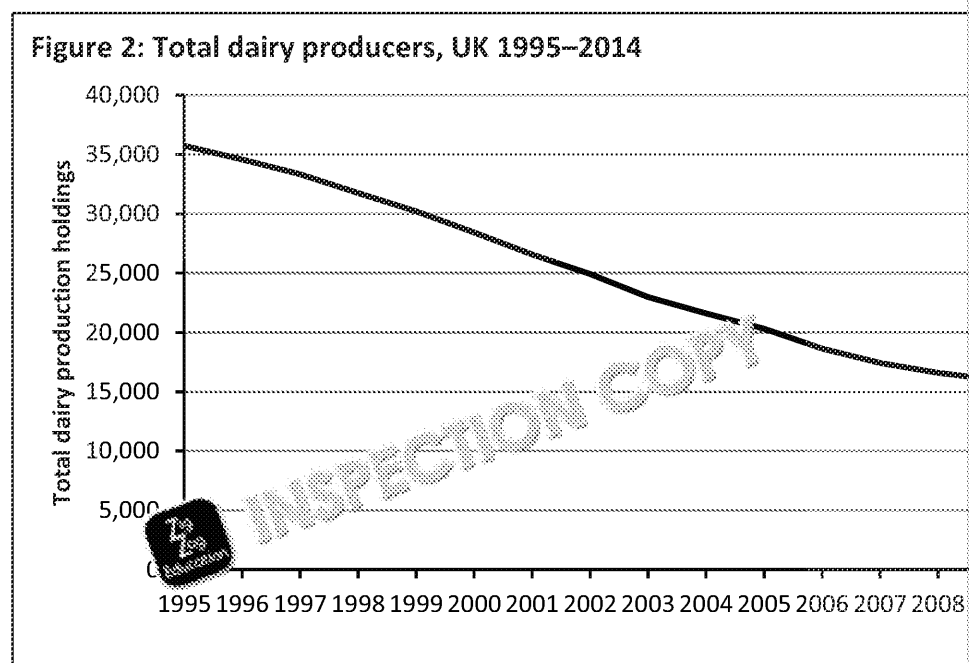
Other factors hurting UK producers have been price wars in UK supermarkets. Some supermarkets price milk very cheaply to attract people into the shop to buy higher value items (in some cases, milk has been cheaper than water). This has also hurt farmers.

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These factors forced some UK dairy farmers out of the market in 2015. This has affected the industry, as Figure 2 shows:



Another reason for the decline in the fortunes of dairy farmers could be changes in consumer preferences. Between 2013 and 2015, the market value of nut- and seed-based milk alternatives increased by 177%. Consumers are willing to pay more for these alternative products.

Some commentators argue that milk has been homogenised and treated so that consumers are no longer aware that there can be a great variety of different tastes between natural and processed milk (the bacteria in milk by heat treatment) started as a wartime necessity for prolonging shelf life. Nowadays milk still tends to be produced as cheaply as possible with little regard for quality. Perhaps this matters less in the UK where milk is usually added to tea, coffee or cereal, but the lack of interest in milk on its own (as in some other European countries), but the lack of interest in milk on its own may be another reason why the industry is in decline.

Use the data

1. State the three functions of the price mechanism.
2. Look at Figure 1. Estimate the percentage change in price between the peak in December 2015.
3. 'If the number of dairy producers in the UK is falling, the price of milk will rise.'

Test your knowledge...

1. (a) Define the term 'consumer surplus'.
(b) Define the term 'producer surplus'.
(c) Draw a demand and supply diagram for the milk market, labelling producer surplus.
2. Show the effect of a fall in demand and an increase in supply on the market for milk.
3. (a) List **two** factors that shift demand.
(b) List **two** factors that shift supply.
4. Identify one possible fixed cost and one possible variable cost for dairy farming.
5. If demand for milk is price elastic, what does this suggest about the average revenue curve?

Extended-response question

1. Evaluate whether the rise of milk alternatives, which sell for much higher prices, is good or bad for milk producers.

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Football ticket prices

This case study requires knowledge of the topics 'Supply and Demand and the Interplay of Markets' and 'Elasticity'.

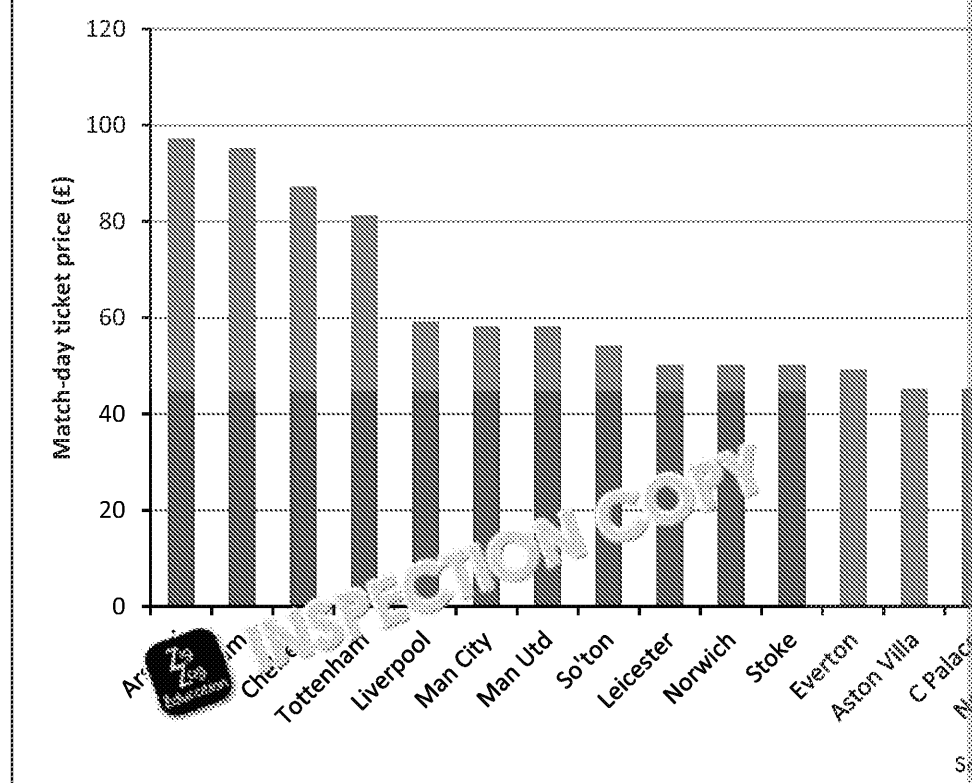
Football is the world's most popular sport. Consequently, there is an awful lot of money involved.

When it comes to pricing match-day tickets, football clubs have something of a dilemma. On the one hand, seats for Premier League matches are rarely left empty, so increasing ticket prices should be a guaranteed way to increase revenues (and revenue is very important for staying competitive, particularly for attracting and retaining top players and managers). However, raising prices too much for football can be a fundamental part of their lives. For many fans, watching a match on television is a substitute for attending the game in person.



Liverpool experienced this first hand in February 2016, when they increased the price of their most expensive tickets from £50 to £77. Over 10,000 Liverpool fans walked out of the stadium in protest – so Liverpool's owners reversed the decision.

Figure 1: Match-day ticket prices (Premier League clubs 2015–16)



The proportion of a club's revenue that comes from ticket sales varies: Liverpool's is around 10% (increasing the price of tickets seems like a guaranteed way of increasing revenue, but it also risks leaving seats left unsold for Premier League clubs). Although this figure is often lower for other clubs (Manchester City's is around 7%), it still represents a valuable source of finance.

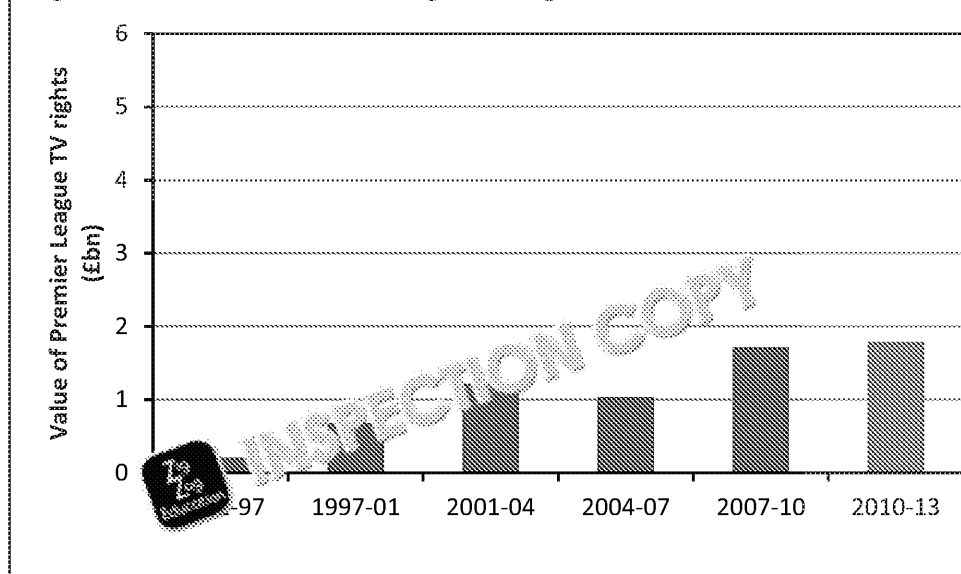
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However, fans have argued that since revenues from TV deals are increasing, the value of televised football has increased significantly. Figure 2 shows that the value of televised football has increased significantly since 1992.

Figure 2: Value of Premier League TV rights, 1992–2019



For 2016–19, Sky and BT both increased their bids for the TV rights significantly in the years to claim the market.

Given this windfall for clubs, some argue that it is only fair that this translates into lower ticket prices. But from a purely economic motive, clubs might be tempted to stick with high ticket prices. Demand for tickets will stay strong, and that it could give them a competitive edge.

Use the data

- According to standard economic theory, are Premier League tickets priced at the equilibrium market price?
 - In this case, which of these are true?
 - There is an excess of supply over demand
 - There is an excess of demand over supply
- Why do you think ticket prices are so much higher for Arsenal, West Ham, Chelsea, and other clubs? (Hint: you need to know where these clubs are located to answer this question.)
- In economics we usually assume that firms aim to maximise profits. Do you think football clubs do?

Test your knowledge...

- Suppose a football club increases its ticket prices by 20%, and demand for tickets falls by 10%.
 - Calculate the price elasticity of demand.
 - What does this value suggest about the elasticity of demand for football tickets?
- Explain the factors that determine the degree of PED. Which do you think is most important?
- Draw the market for football tickets using a demand and supply diagram. Assume that supply is perfectly inelastic and demand is relatively inelastic.
 - Using your diagram from part (a), show the effect of an expansion in the market for tickets.

Extended-response question

- Discuss the argument that clubs should increase prices to the market equilibrium level.

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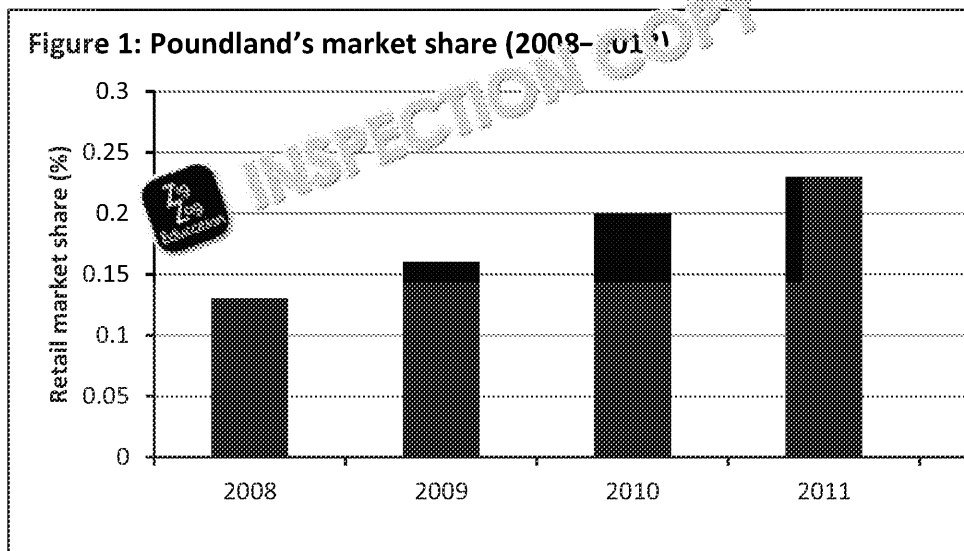
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Organic food vs Poundland

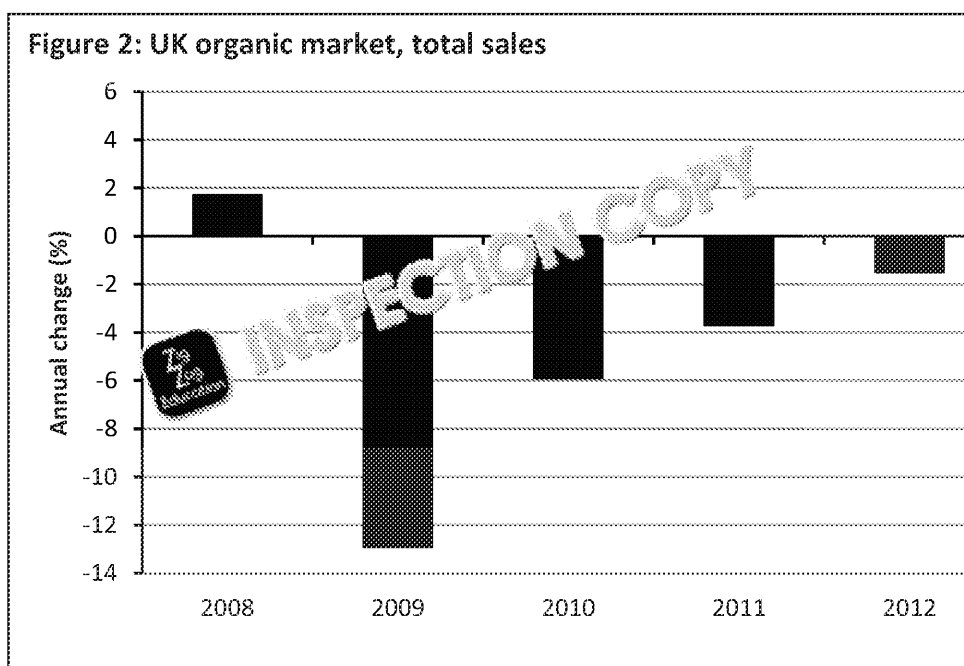
This case study requires knowledge of the topic 'Elasticity'.

The global financial crisis of 2008 caused a recession in the UK. People's income fell, leading to a decrease in consumer spending. This created winners and losers in the business world. One of the winners was the discount retail market, as people adjusted their shopping habits to focus on value. Poundland is a prime example: between 2008 and 2013, its total sales jumped from £1.1bn to £3.6bn. Figure 1 shows Poundland's changing share of the total retail market over this period (the total retail market was worth £360bn):



Interestingly, the performance of Poundland (and other discounters such as Aldi and Lidl) have stayed strong long after the economic recovery. This could indicate a shift in consumer behavior, perhaps a feeling among households that incomes haven't recovered sufficiently.

In contrast to the discount retailers, purveyors of pricier products have had a harder time. Figure 2 shows the changes in total sales of organic produce in the UK between 2008 and 2012 (total sales in 2014 were £1.86bn, on par with 2009 levels):



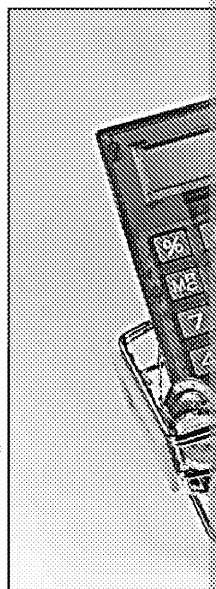
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The UK organic market was hit hard by the recession, recording four consecutive years of negative sales growth. That trend does seem to be reversing now though, and many analysts are confident of strong growth in the coming years.

Notably, the organic markets in some other countries were not as badly affected: Germany and France saw consistent growth in the organic market, despite the global recession. This is partly due to different consumer tastes (in France, almost 9 out of 10 people consume some organic products), but also due to a larger- scale production in these countries. In the UK, rising demand for organic products has yet to be met with increased domestic supply.



Use the data

1. Using the information in the article, calculate Poundland's share of the retail market.
2. What would you expect the income elasticity of demand for Poundland's products to be?
3. Why might consumers be happy to continue shopping at discount retailers even if their incomes rise?

Test your knowledge...

1. (a) Suppose consumer incomes fell by 5% in 2009. Using Figure 2, calculate the income elasticity of demand for organic produce.
(b) Explain whether your answer to part (a) is also true for France.

Extended-response question

1. Assess the likely impact of a significant rise in consumer income on the market for organic goods.



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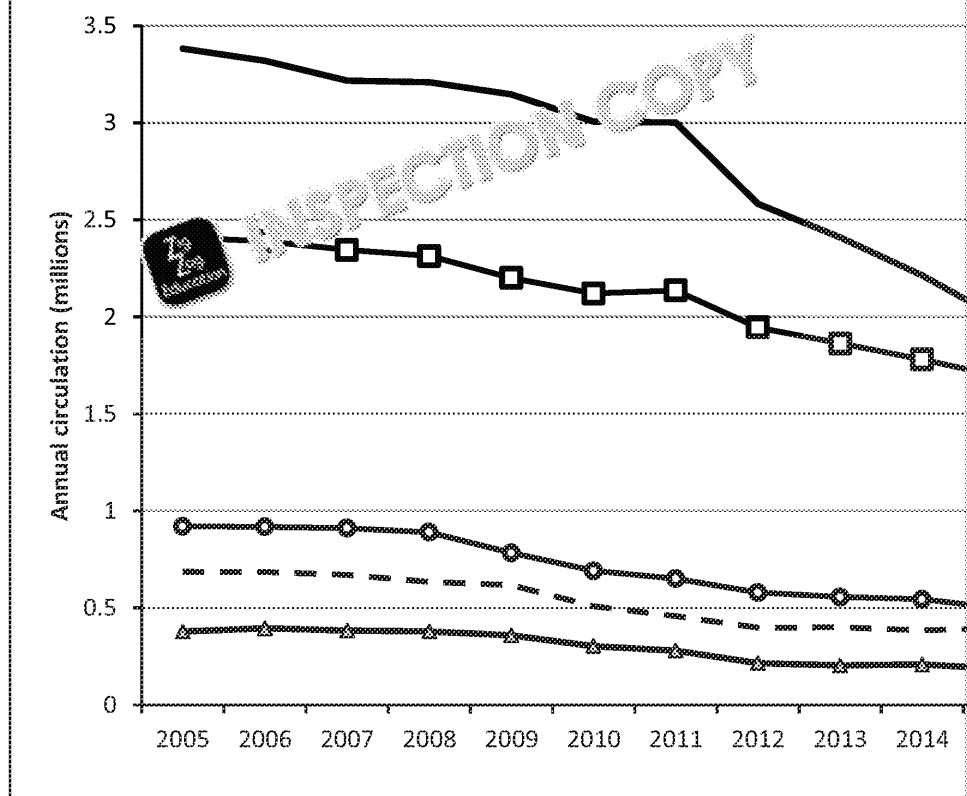


Online news vs print news

This case study requires knowledge of the topic 'Elasticity'.

The news market has been reshaped dramatically in the past few decades by new news services. As online news has grown, newspaper circulation in the UK has fallen. Figure 1:

Figure 1: UK newspaper circulation 2005–2015 (selected papers)



All of these papers offer online news as well as print news. Some of them require a subscription to access the rest (*Daily Telegraph*, *The Times*). This was successfully done by *The New York Times* in the US. Others post their content for free, using advertising revenues to fund it (*Daily Mail*, *The Guardian*, *The Sun*). The former approach, as explained by Andrew Miller in 2013, they would not be implementing a paywall until they had first built up a digital audience.

So if free digital news is so abundant (particularly in the BBC, which is government funded), why has print newspaper circulation not evaporated completely? There are some arguments to suggest that online news and print newspapers are not perfect substitutes.

Firstly, some content is quite exclusive or technical (e.g. *Financial Times*, *The Economist*) and cannot be easily accessed for free – so it would make sense that the print versions (or the paid online services) of these types of publications have been protected. Also, some consumers do not have access to the Internet and cannot swap their paper newspapers for online services.

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There is also some evidence that readers who use actual newspapers retain more information than those who use online news. For one thing, in paper newspapers it is easier to find important news stories (i.e. more important news stories come nearer the front of the paper). In online news, since most news items are stand-alone, it is harder to determine their relative importance. Also, online news services are more likely to break up their articles with advertisements, which is another page – both of these could weaken the reader's concentration.

Ultimately, some readers just prefer reading something on paper than reading something on a screen. Those who prefer hard copies of books to digital versions. As such, the print news industry is likely to remain alive and well for the foreseeable future.

Use the data

1. State two goods that you think are stronger substitutes than online news and print newspapers.
2. Look at Figure 1. Which type of newspaper has declined more in recent years or broadcast news?
3. Using Figure 1, estimate the decrease in the total circulation of the five newspapers between 2010 and 2015.
4. Based on the article, why might some publications be better off using a paywall?

Test your knowledge...

1. (a) State the formula for cross elasticity of demand.
(b) Suppose the cross elasticity of demand between online news and print newspapers increased by 6%, calculate the change in demand for print newspapers.
2. Using the article, explain two reasons why the online news and print newspaper industry might be better off using a paywall.

Extended-response question

1. Assess the extent to which a fall in the price of tablets/e-readers would affect the demand for online news.

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China's Pollution Problem

This case study requires knowledge of the topics 'Market Failure and Externalities'.

Market failure occurs when the interaction of market forces allocates scarce resources, when resources are not allocated to their most socially optimal ends. Many reasons, including the existence of monopolistic or oligopolistic markets, demerit and merit goods, etc. Yet, when we're analysing the economic impact, the predominant source of market failure is the existence of negative externalities. The environment provides economies with essential resources for the production of goods and services. Materials by economic agents can often contribute to environmental damage. We are aware that burning fossil fuels emits greenhouse gases which damage the environment and the natural defence against harmful UV radiation.

However, economists' perspectives on environmental damage differ from the environmentalists'. Not because economists don't care about the environment. Land (and its fruits) is one of the crucial factors of production – but because the damage is imposed on external stakeholders. For instance, Nicholas Stern (a famous British economist) to the Royal Economic Society suggested that 'the problem of climate change is not a problem of markets: those who damage others by emitting greenhouse gases generally

Figure 1:

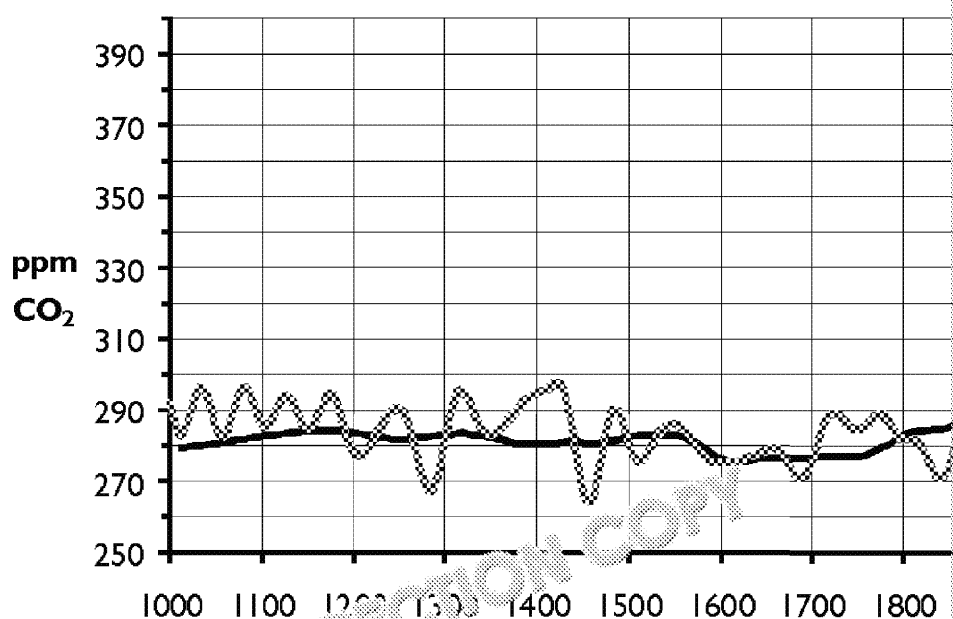


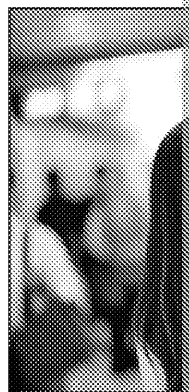
Figure 1 graphically represents the effects of climate change on atmospheric CO₂ emissions (solid line; measured in parts per million (ppm)) and temperature (dotted line; measured in degrees Celsius). Both CO₂ emissions and global temperatures have clearly risen over the past millennium, with the most marked increase during the last century as many of the world's economies have become more developed and industrialised (notably because of the prevalence of globalisation).

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One such economy is China. The process of China's modern industrialisation began in 1978 when President Deng Xiaoping began the reformation of the Chinese economic system from that of a centrally planned economy to one that is (at least partially) market-based. Since then, China's rate of economic growth has been extraordinary and it has now become the world's second-biggest economy. China's industrial revolution, however, has come at a substantial environmental cost, and it is now home to some of the world's most polluted cities.



Pollution constitutes one of many environmental issues in China and is a significant problem for the country's economy as it is suggested that as many as 6 million Chinese citizens die each year from breathing in polluted air. Often in China's capital, Beijing, residents are advised to stay indoors by official Chinese environmental regulation agencies because pollution is a major threat to the population's health. Importantly, the negative effects of Chinese industrialisation are felt by China alone. Indeed, the entire international community feels these effects.

However, while most Western economies have taken preventative measures to reduce pollution and environmental degradation, the Chinese have been a little more reluctant. Indeed, China's environmental policies have been criticised because they do not prioritise the environment. Despite some efforts being made to curb environmental threats, economic growth is still the primary objective for the Chinese government and environmental protection unfortunately must take a back seat for the immediate future. But, with the world's population reaching 7.5 billion in late 2016, can the world afford to wait?

Use the data

- Using Figure 1, calculate the *percentage* increase in atmospheric CO₂ concentration over the last millennium.
 - Using Figure 1, what was the *level* increase in temperature over the last millennium?
- Imagine that industrial producers (including China) had internalised the external costs of greenhouse gas emissions. How would Figure 1 change?

Test your knowledge...

- What is a 'negative externality'?
 - Show this diagrammatically.
- Using a Kuznets curve, explain the relationship between environmental degradation and economic development. Where would you place China on this curve?

Extended response question

- Evaluate a potential policy response that the Chinese government could make to address the environmental and health pollutant effects of industrialisation. Is it possible that government failure might occur?

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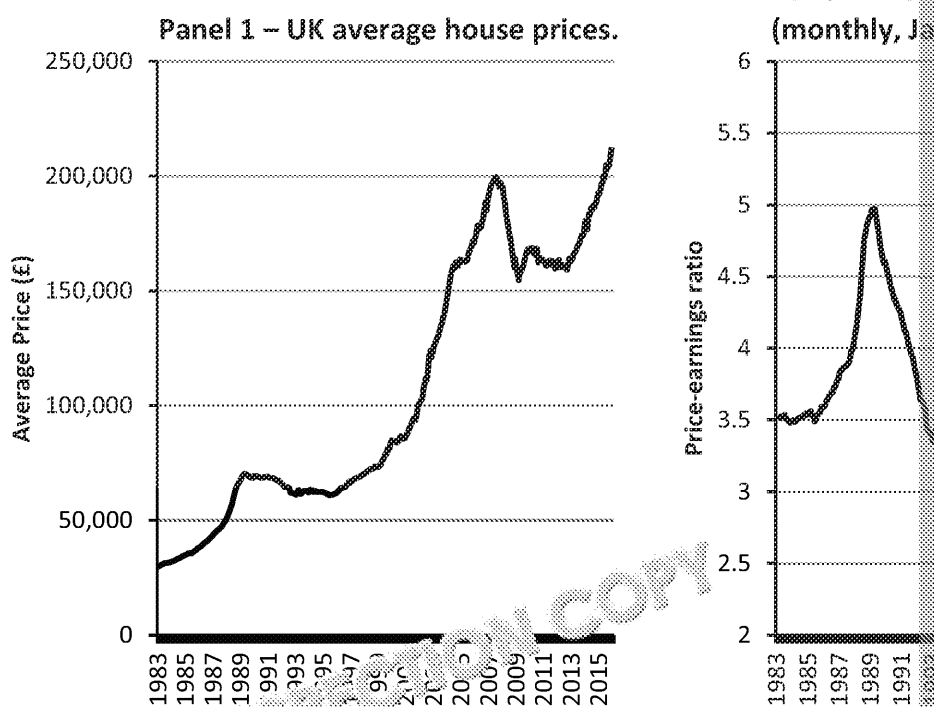
The UK housing market: pulling up t

This case study requires knowledge of the topics 'The Basic Economic Problem' and



Why are house prices in the UK so high? In popular areas such as London, the price range can be well above average salaries. Ceteris paribus (other things being equal), house prices are rising naturally due to changes in the population: via ageing and immigration, and a rise in the number of people living alone. However, the main cause of the soaring prices is a shortage of new housing. In a speech in November 2015, George Osborne (the Chancellor) described housing as one of 'the great social failures of our age'.

Figure 1:



Note: price earnings ratio = price ÷ earnings, where earnings = average earnings for men in full-time employment.

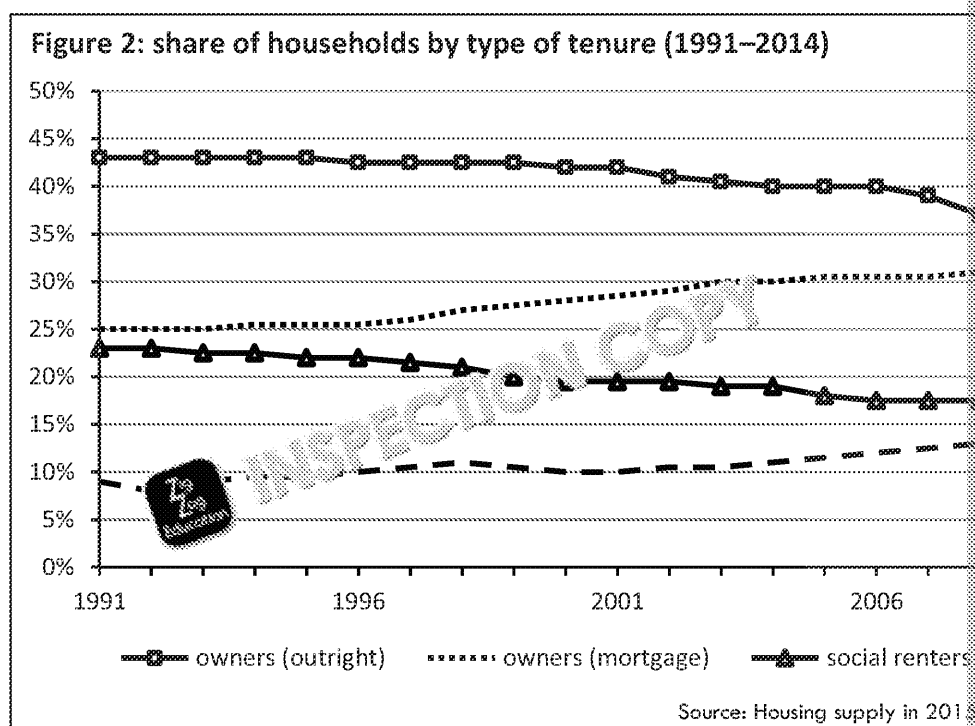
One problem is the lack of skilled workers in the housing industry. Although the construction sector has contributed strongly to the economy, there is an acute shortage of skilled workers, such as plasterers, bricklayers and electricians. This has been blamed on a culture where these and vocational training in general are seen as second-rate, even though they are highly rewarding and valuable for the economy. A second barrier to expanding the 'green belt' system that protects the countryside from urbanisation: this is highly

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The excess of demand over supply has made it much harder for young people to get on the housing ladder. More young people in their 20s are staying with their parents or renting. This has led to a change in the composition of housing tenures over time:



As social rent housing and outright home ownership have declined, private renting has increased. This has led to a rise in the number of people who own a home (via a mortgage) has increased.

Government policy on this issue has included the 'help to buy' scheme, which provides financial assistance from the government, in the form of a loan. The government has also relaxed planning rules, allowing 200,000 homes for new buyers to be built by 2020 (with capped prices to make them more affordable). Since homes are by far the most expensive asset that most people will make in the UK, making these policies work is of paramount importance.

Use the data

- Look at Figure 2. By how much did private renting change between 2001 and 2014?
- The two panels in Figure 1 show that both the average price of a home and the average earnings have increased in the last few years. What can you infer about average earnings from the increase in house prices?

Test your knowledge...

- Is George Osborne's statement in the first paragraph positive or normative?
- What is meant by 'allocative efficiency'? How does it differ from 'productive efficiency'?
- Explain what is meant by a negative externality.
 - How could negative externalities arise from the building of new houses?
 - Show this using a diagram.

Extended-response question

- Discuss whether the government's policy to relax planning rules and build new homes is a good idea for the UK.

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Should the government tax sugar?

This case study requires knowledge of the topics 'Externalities', and 'Government Intervention'.

The government taxes certain products because they are deemed damaging. Examples in the UK include tobacco and alcohol, which have well-known effects on health when consumed in excess.

Figure 1: Current UK tax rates on tobacco and alcohol (not including VAT)

Tobacco		Beer
Cigarettes (pack of 20)	16.5% of retail price plus £3.50	(2.8%–7.5% ABV)
Hand-rolling tobacco	£1.40 per 100g packet	Wine (still 5.5%–15% ABV)
		Spirits

Source: <https://www.gov.uk/government/statistics/tax-rates-on-alcohol-and-tobacco>

In 2014–2015, the government raised £10.5 billion from alcohol and £9.6 billion from tobacco – together these account for around 4% of total government tax revenue (almost as much as taxes on fuel). Taxes on these sorts of products serve a dual purpose: firstly to reduce consumption, and secondly to generate tax revenue.



The government is reviewing whether to add sugar to the list of goods it taxes. The argument is that excessive consumption of sugar leads to greater strain on the NHS, particularly through conditions such as diabetes (which is estimated to eat up a whopping 10% of total NHS spending). With an ageing population, NHS spending is only going to go up. Reducing sugar-related illnesses could be important. Providing information about sugar may not be enough – people may need a monetary incentive to reduce consumption.

However, this would almost certainly be an unpopular measure since – rightly or wrongly – sugar is a large part of many people's diets. The government would think twice about imposing a sugar tax, as they risk being seen as running a 'nanny state' and potentially a possible compromise would be to tighten the requirements on the amount of sugar sugary drinks can contain.

The real question economists have to consider is how effective different measures are at reducing sugar consumption.

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Use the data

1. Suppose the price of a pack of 20 cigarettes is £8. Calculate the proportion of tax (assuming no VAT).
2. Are there any dangers of having high rates of tax on cigarettes?
3. How much tax would you pay for half a litre of 4% ABV strength beer?

Test your knowledge...

1. What kind of market failure do goods such as tobacco and alcohol create?
2. Suppose that a higher tax rate increases the price of alcohol by 5%, and demand falls by 10%.
 - (a) Calculate the price elasticity of demand.
 - (b) Is this elastic or inelastic?

Extended-response question

1. Discuss the effectiveness of introducing a tax to reduce consumption of sugary drinks. (10 marks)



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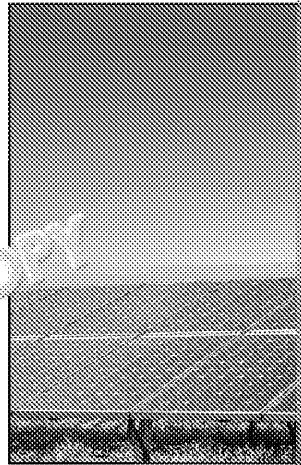


Solar panel subsidies

This case study requires knowledge of the topic 'Government intervention'

One of the ways a government can intervene in markets is through subsidies. The idea is usually to help nurture an industry of strategic importance, or to ensure the supply of certain goods and services.

Recently there has been controversy over cuts to solar panel subsidies in the UK. In December 2015, the government announced that it would cut the FIT (feed-in tariff), which would cut the FIT (feed-in tariff) by almost two-thirds, and in doing so would save the government £100m a year. The FIT scheme is an unusual form of subsidy: it pays households (via energy suppliers) for electricity generated by solar panels. Following the cut, this has fallen to 4.39p per kWh: it used to be even higher at 84p, but it was changed following criticism. People who installed panels before the cut will still benefit from the higher rates.



The government's argument was that subsidising the scheme was costing £7 per household each year, since improvements in technology had caused the cost of installing a solar panel system to drop significantly over the past few years (from £5,000–8,000). The government acknowledges that cuts to the system are likely to reduce the number of households in the industry: between 9,700 and 18,700.

The announcement has been met with fierce criticism by environmental groups (including Greenpeace, which coincided with the Climate Summit in Paris) and others. They argue that solar panels are not yet cheap enough to operate without support, and point out that fossil fuel industries receive much larger subsidies.

In the UK, subsidies for fossil fuel producers (often in the form of tax breaks) averaged \$9bn (roughly £6bn) in 2013 and 2014 according to the Overseas Development Institute. The bulk of these subsidies come in the form of tax relief for the costs of decommissioning oil rigs. Subsidies are set to increase, the idea being that this will encourage more production and thus lower costs for consumers.

There are concerns about the UK's ability to meet its environmental targets. The UK's aviation industry alone receives an estimated £10bn a year in fuel subsidies, which is considered as the most polluting form of transport.

Fossil fuel subsidies are considered particularly harmful in developing countries, where consumers see little or no benefit (since so few own cars or home appliances). China and Indonesia are scaling back these types of subsidies.

Figure 1: Subsidies for fossil fuel industries, G7 countries

Country	Canada	France	Germany
National Subsidies (annual average, \$bn)	2.7	0.125	2.8

Note: recent changes to UK policy (increases in subsidies) are not captured here.

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Use the data

1. Assuming that there are 25 million households in the UK, calculate the following in the article:
 - (a) Find out the estimated total cost of the subsidy per year (before the cut)
 - (b) How much more is this than the new cap on spending?
2. Look at Figure 1. How do the UK's fossil fuel subsidies compare with the other countries?
3. Using the information in the article, what would be the value of the solar panel subsidy if the original 84% planned cut had gone through?

Test your knowledge...

1. Explain two disadvantages of using subsidies.
2. Name one way other than subsidies in which the government could encourage businesses to invest in research and development.

Extended-response question

1. Evaluate the case for increasing subsidies on solar panels.

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A minimum price for alcohol

This case study requires knowledge of the topic 'Government intervention'.

Consumption of alcohol has negative externalities (it is a demerit good). The social cost of alcohol consumption is less than the current level of alcohol consumption.

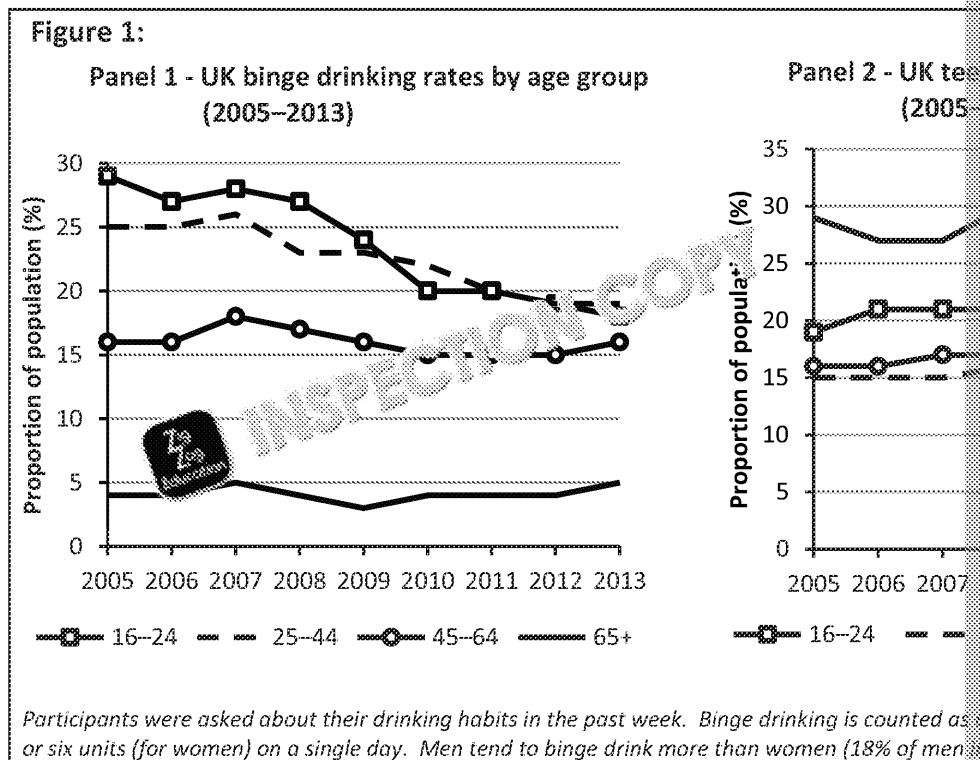
Alcohol is already taxed (see Figure 1 in Sugar case study), but the Scottish Government wants to go further and introduce a minimum price for alcohol to curb excessive consumption.

In 2012, the Scottish Parliament passed legislation that would impose a minimum price on alcohol. This would mean, for example, that a two-unit pint of cider or beer would have to cost at least £1 and a litre of 40% ABV vodka would have to cost at least £4.50 (since proposed a 50p tax on spirits as well). The idea is that this would reduce consumption, especially among the heaviest drinkers (who are likely to choose very cheap alcohol).

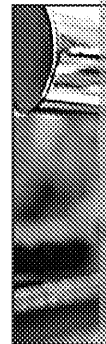
In England, David Cameron considered the idea of a 40p minimum price, but rejected it on grounds that there wasn't enough evidence that it would reduce consumption. In Scotland, the idea has gone further: the Scotch Whisky Association (SWA) challenged the legislation on grounds, arguing that it would restrict competition between producers and retailers.

After some deliberation, the European Court of Justice (ECJ) argued that there were other measures that could achieve the same result without restricting competition. However, as the matter is not yet completely settled, it has returned to the Scottish courts to be successfully argued that the policy is the best way to target heavy drinkers (possibly in conjunction with higher existing taxes).

The statistics in Figure 1 suggest that people in the UK are gradually moderating their drinking habits. The average number of people who drink no alcohol at all (teetotallers) increased between 2005 and 2013, while the average number of binge drinkers fell from 2005 to 2013.



Nevertheless, since alcohol contributes so much to health problems in the UK (in Scotland the cost has been estimated at around £900 per adult), there may well still be a case for introducing a minimum price. The economic arguments around this issue are important. If economists could accurately predict how different government policies on alcohol would affect consumer behaviour, it would be much clearer whether the policies would be good ideas or not.



Use the data

1. The passage states that with a minimum price of 50p per unit, a one-litre bottle would cost at least £20. With a minimum price of 40p per unit, what would a bottle of 44% strength wine cost?
2. In your opinion, does figure 1 suggest that we should be concerned about health?
3. Look at figure 2. Which age group recorded the greatest increase in teetotalism?

Test your knowledge...

1. Show the effect of imposing a minimum price on alcohol using a demand and supply diagram.

Extended-response question

1. Evaluate the effectiveness of imposing a minimum price on alcohol to reduce alcohol-related health problems.

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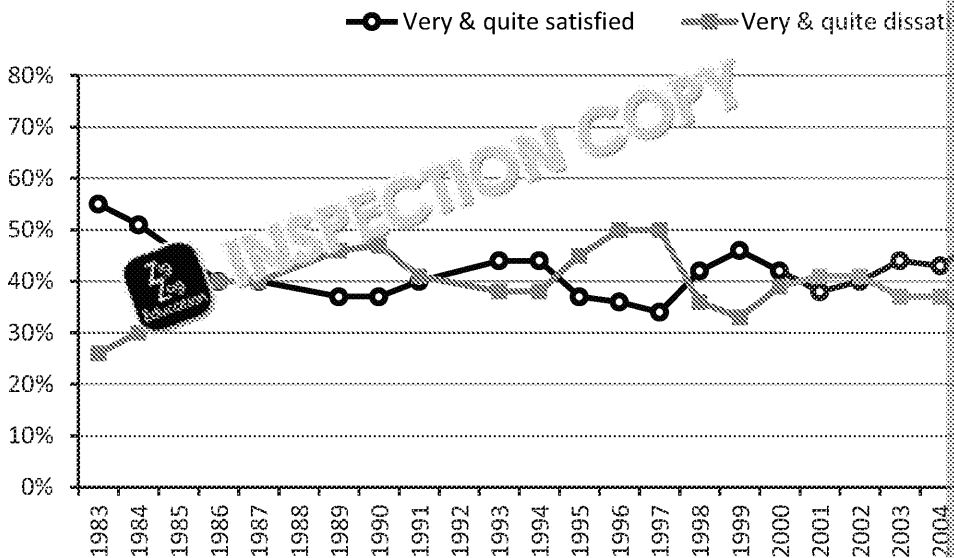


Reforming the NHS

This case study requires knowledge of the topic 'Government intervention'. The

In the UK, if any of our institutions is a sacred cow, it is the NHS. The vast principle that healthcare should be free at the point of use.

Figure 1: satisfaction with the NHS 1983–2014

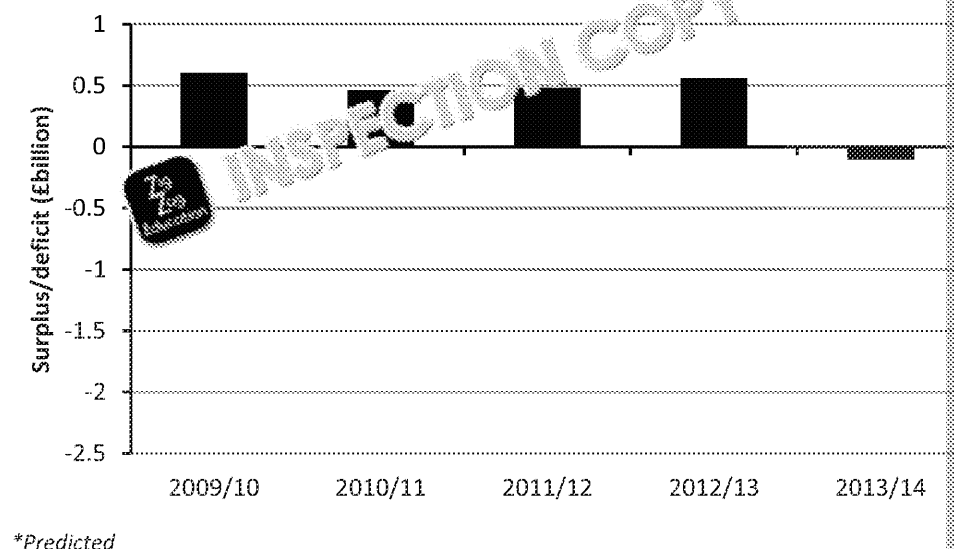


(Note: numbers don't add up to 100% because the remainder are undecided. Question not asked in 1983. Question asked: 'All in all, how satisfied or dissatisfied would you say you are with the way in which the NHS is run nowadays?')

Despite this, there are concerns about the sustainability of the NHS in its current form. The government spending each year goes towards the NHS, and with the ageing population and rising rates of obesity in the UK (already the highest in Western Europe), the NHS is likely to rise unless economic growth increases just as rapidly or government policy changes.

Figure 2 shows how well (or poorly) the NHS has met its budget requirements. The figure for 2015/16 is somewhat alarming (especially since it is a relative deficit of £0.93bn was recorded for April–June 2015 alone).

Figure 2: NHS trusts end-of-year financial results



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This could be partially explained by a slowdown in government spending on the NHS (which has risen in real terms every year since 2011, but only very slightly), as part of the more general cuts to public spending. Another explanation is the difficulty of recruiting staff, meaning that more had to be spent on agency workers to plug the gap. However, many commentators are beginning to think that the underlying model is unsustainable.



This deterioration in the NHS's finances has coincided with the ongoing row about junior doctors' contracts. If an agreement can't be reached, the NHS may struggle even more to maintain sufficient staff levels and keep up regular services.

So what potential reforms could be introduced to combat these problems, and what obvious reforms (e.g. clearing out superfluous layers of management) have already been suggested?

One option could be to introduce a small charge for visits to the GP. This would encourage people to book and attend appointments (the average person has about five GP visits per year) and generate additional revenue for the service. Another possibility could be to cut down the care services for people whose problems are deemed to be their own fault, e.g. smokers. This would save money but would have moral objections to this course of action. Another idea is to integrate primary care services with care services for the elderly or disabled, which are currently separate. Streamlining the interactions between these two services could lead to big savings.

Alternatively, the government could simply raise taxes. If the public wishes to maintain the current standards of service, this may be inevitable, given the increasing costs of the NHS.

Use the data

- Suppose total government spending in 2015/16 was £750 billion. Using the data in Figure 1 and Figure 2, calculate the size of the NHS's deficit as a percentage of its total government spending.
- The article states that the NHS recorded a deficit of £0.93bn in April–June 2015. Is this likely to be higher or lower than this for Jan–March 2016?
 - Given this, does the prediction of a £2.2bn deficit for 2015/16 seem like an overestimate or underestimate?

Test your knowledge...

- Using Figure 1, describe the trends in public satisfaction between 2000 and 2015.
- Define the term 'government failure'.

Extended response question

- Discuss the effectiveness of introducing a £5 charge for visits to the GP, using the data in Figure 1 and Figure 2.

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Answers

Mark scheme: extended-response questions

10 marks

Knowledge (2), application (2) and analysis (2)		
	0	No relevant answer given.
Level 1	1–2	A few concepts may be identified correctly, but inconsistently, and with little thought behind the causes and effects.
Level 2	3–4	Some knowledge of economic concepts is shown, partially linked to the reasoning skills, but may focus too much on one side of an argument.
Level 3	5–6	Knowledge of the economic concepts is very accurate. Links to the question are made through the examples. Analysis is well reasoned and logical, and appropriate for the question.
Evaluation (4)		
	0	No evaluation.
Level 1	1–2	Limited attempt at evaluation – may be only loosely related to the question and reasoning.
Level 2	3–4	Clear evidence of evaluative comments, though they may be unfairly weighted. Reasoning / supporting evidence is provided but may be inconsistent with the argument.

15 marks

Knowledge (3), application (3) and analysis (3)		
	0	No relevant answer given.
Level 1	1–3	A few concepts may be identified correctly, but inconsistently, and with little thought behind the causes and effects.
Level 2	4–6	Some knowledge of economic concepts is shown, partially linked to the reasoning skills, but may focus too much on one side of an argument.
Level 3	7–9	Knowledge of the economic concepts is very accurate. Links to the question are made through the examples. Analysis is well reasoned and logical, and appropriate for the question.
Evaluation (6)		
	0	No evaluation.
Level 1	1–2	Limited attempt at evaluation – may be only loosely related to the question and reasoning.
Level 2	3–4	Clear evidence of evaluative comments, though they may be unfairly weighted. Reasoning / supporting evidence is provided but may be inconsistent with the argument.
Level 3	5–6	Accurate, balanced evaluative comments are made, supporting a rounded conclusion directly to the question.

20 marks

Knowledge (4), application (4) and analysis (6)		
	0	No relevant answer given.
Level 1	1–3	A few concepts may be identified correctly, but inconsistently, and with little thought behind the causes and effects.
Level 2	4–6	Some knowledge of economic concepts is shown, partially linked to the basic reasoning skills.
Level 3	7–10	Good knowledge of the relevant economic concepts is displayed, linked to the reasoning skills. Evidence is provided for the main arguments. Analysis is well developed, and appropriate for the question.
Level 4	11–14	Knowledge of the economic concepts is very accurate. Links to the question are made through the examples. Analysis is well reasoned and logical, and appropriate for the question.
Evaluation (6)		
	0	No evaluation.
Level 1	1–2	Limited attempt at evaluation – may be only loosely related to the question and reasoning.
Level 2	3–4	Clear evidence of evaluative comments, though they may be unfairly weighted. Reasoning / supporting evidence is provided but may be inconsistent with the argument.
Level 3	5–6	Accurate, balanced evaluative comments are made, supporting a rounded conclusion directly to the question.

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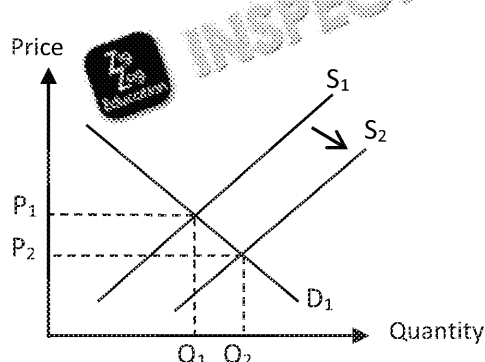
Case Study 1 – Innovation at Ford

Data response questions

- 102.29%
 - 61.4%
- VW's profit fell massively as a result of the emissions tests scandal in September 2015.
- One of the big disadvantages of specialisation is that workers get fatigued / bored of doing the same thing over and over again. Ford tackled this by offering very high wages, encouraging them to make cars other than the Ford Focus. There are other disadvantages of specialisation, but this is the one that relates to the question.

Test your knowledge...

- Your PPF should show a pivot outwards of the PPF as shown. 1 mark for labelling axes correctly, 1 mark for showing initial PPF, 2 marks for showing pivot out (1 mark if you show a parallel shift out – right idea but not quite correct as the question assumes production increase only in the automobile industry).



- You should show a shift to the right of the supply curve, a lower market price and higher quantity. 1 mark for labelling, 1 mark for showing shift, 1 mark for initial equilibrium and one mark for new equilibrium.

Extended-response question

- In this case, one advantage of specialisation is that teachers should become experts in their subject, teaching it all the time. After several years of teaching, a teacher should be familiar with the subject and be better able to tackle them than if they covered a wide range of subjects. However, it could be argued that teachers may lack a certain breadth of knowledge for them to make important links between subjects (after all, different subjects are often linked). Furthermore, it is possible that specialisation would make a teacher tired of their subject, teaching the same things year on year. It is also possible that teachers may get overly attached to their subject (e.g. in economics, new developments occur regularly) – but this could also be true of any subject. Another disadvantage of not specialising teachers is that it might be hard to recruit teachers for less popular subjects: teaching could be of a lower standard in a teacher's less-preferred subject.

Case Study 2 – Black gold

Data response questions

- At the start of 2014 the price was just under \$100 a barrel (around \$98), and at the start of 2015 it was around \$40 a barrel (around \$37). This is a fall of around 62% $[(98 - 37) \div 98] \times 100 = 62\%$.
- In the short run, we assume that consumers can't change their habits quickly (e.g. the need for transport from a car to something else), so they don't respond to changes in oil price immediately. In the long run, consumers can change their behaviour more, but there are few substitutes.

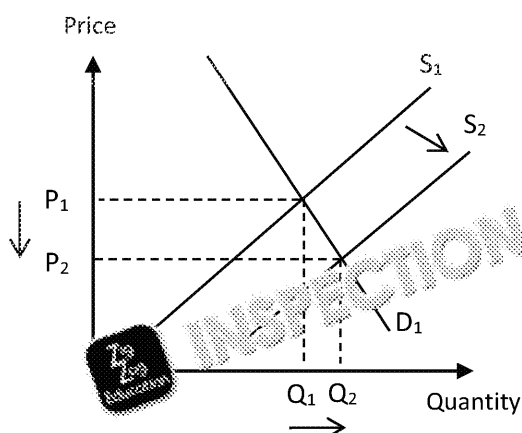
Test your knowledge...

- Scarcity is essentially the fundamental economic problem. It refers to the problem of having only *limited* resources to satisfy those wants. (1) Therefore, individuals must make choices about how to satisfy given these limited resources. (1) Note that the problem of scarcity is particularly acute for natural resources – these are non-renewable and so usage of them makes them increasingly scarce.
- Renewable energy is a substitute for oil in many cases, so a growing interest in the environment is expected to reduce the demand for oil. (1)

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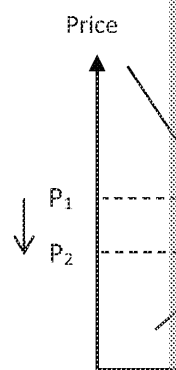


3. (a) This diagram should show a shift to the left in demand, resulting in a fall in price and quantity. 2 marks for correct labelling, 2 marks for showing shift correctly.



- (b) This diagram should show a fall in price, resulting in a fall in price, marks for correct labelling correctly.

Note that in these diagrams demand is inelastic, but this is not necessary.

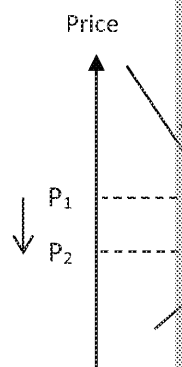


Extended-response question

1. Renewable energy is an alternative source of energy to oil, so in economics terms we call it a substitute. Since the price of this substitute has fallen, demand for oil will shift to the left, as shown.

The shift in demand reduces the quantity and price of oil in the market. There are some additional points you could make for evaluation marks:

- There might be a time lag between the introduction of this new technology and a change in demand for oil; it takes time to switch between the two types of energy sources.
- Demand for oil might become more price elastic, since there is now another viable substitute good.
- The size of the change in demand depends on how cheap and clean the new technology is.



Case Study 3 – The UK dairy market in decline

Data response questions

- The three functions are: rationing, incentive and signalling.
- At its peak the price of milk was just under 35p per litre (say 34.5p). By Dec 2015, the price had fallen to 24p. The percentage change is: $((34.5 - 24 \div 34.5) * 100 = 30\%$ fall in price (accept 27–33%).
- This statement might be partially true, but the number of dairy producers is not the only factor. Examples of why this statement might not hold in practice:
 - The number of dairy farmers may be falling, but if the remaining farmers increase production, the total supply will not rise.
 - If people's demand for milk falls, this could offset the effect of a fall in the number of producers.
 - If supply from other countries remains high, prices may not increase.

Test your knowledge...

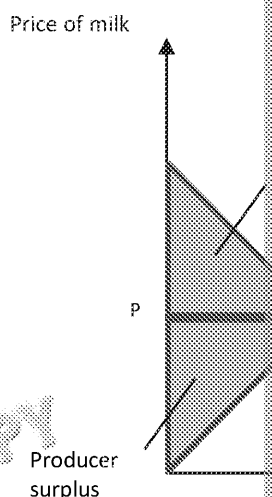
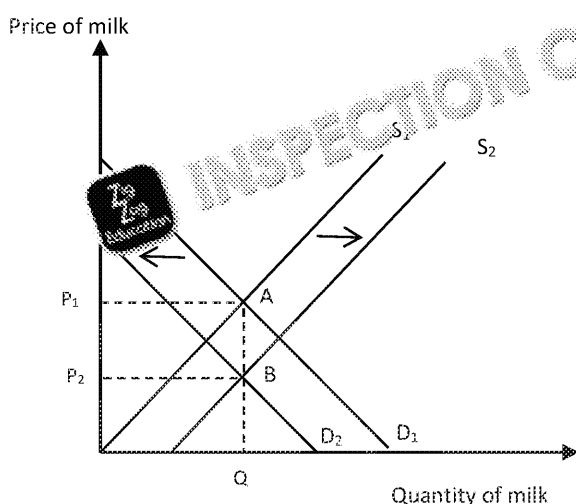
- Consumer surplus is the difference between consumers' total willingness to pay and the amount they actually pay for a good. (1)
 - Producer surplus is the difference between the amount producers would have been willing to accept and the price they actually receive. (1)

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(c) Your diagram should look something like that on the right. (Note: your supply and demand curves do not have to reach the axes, but it makes it clearer to show consumer and producer surplus.)

1 mark for labelling axes, 1 mark for demand and supply diagram with equilibrium, 1 mark for correctly identifying consumer surplus, 1 mark for correctly identifying producer surplus.



2. Your diagram shows the left: price shift, quantity may have unchanged, as in size of the shifts. answer you must equilibrium from 1 mark for label 1 mark for shift equilibrium.

3. (a) Factors that shift demand can include: changes in disposable income, changes in expectation, changes in price of substitute and/or complement goods, changes in the number of consumers.
- (b) Factors that shift supply can include: changes in the cost of production, changes in technology, changes in producer's capacity, changes in the supply of factors of production, changes in taxation, changes in subsidies, natural factors (e.g. climate).

(1 mark for each factor listed, up to a maximum of 2 marks per question)

4. Possible variable costs could include: cost of food for the cows, utility bills (this could be the type of tariff), transport costs, and labour costs. Fixed costs (costs that do not change) could include: cost of land, utility bills, and cost of certification (e.g. for organic farmers). Some costs could be both fixed and variable depending on the situation (e.g. cost of buying cows might be fixed or variable). 1 mark for each type of cost.

5. Since the demand curve is equal to the average revenue curve (1), this suggests that the demand curve is relatively flat. (1) In other words, average revenues fall only gradually as output increases.

Extended-response question

1. There's no right answer to this. On the one hand, it might be bad for milk producers if the price is higher – this could be an indication that our demand is lower. On the other hand, it could indicate a gap in the market – if dairy farmers can create a product that is better than your average milk (in terms of taste, quality, etc.) then consumers may be willing to pay more for it. The answer should look at both sides of the argument.

Case Study 4 – Football ticket prices

Data response questions

- The tickets are below the market price.
 - (ii)
- These clubs are based in London, where living costs are much higher than the rest of the country, so they charge higher ticket prices.
- There is no right answer to this. If clubs were profit maximisers, we would expect them to charge higher prices (although arguably they already are high). However, they may anticipate that charging higher prices will lead to lower profits in the long run, so perhaps keeping prices relatively low. Alternatively, some clubs may genuinely care more about the welfare of their fans than maximising their profit. It probably depends on the club in question.

Test your knowledge...

- $$PED = \frac{\% \Delta QD}{\% \Delta P} = \frac{-4}{1} = -4$$

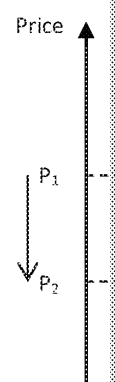
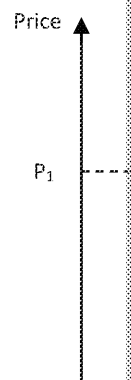
1 mark for calculation, 1 mark for answer.

(b) Since the value is between 0 and -1, this indicates that demand is inelastic. (1) (Note that $PED = 0$ is *perfectly inelastic*; $PED = 1$ is *unit elastic*; $PED > 1$ is said to be *elastic*)
- The factors which affect the degree of PED are:
 - The availability of substitutes* – e.g. if there is something that is a close substitute to a certain good, one would expect the good to exhibit elastic demand. (1)
 - Whether the good is a 'necessity'* – e.g. if something is a necessity, changes in price will affect demand (inelastic); but, if something is a luxury, a change in price will affect demand (elastic). (1)
 - Share of good in overall expenditure* – e.g. if something makes up only a small part of overall expenditure, changes in price are less likely to affect demand. (1)
 - Time period* – e.g. in the short-run demand is likely to be inelastic; in the long-run demand is likely to be elastic as people can easily change consumption preferences and break habits. (1)

There are very few (or, no) substitutes for one's favourite football club – this is likely to result in a high degree of inelasticity of demand to changes in a club's ticket price. (1)
- Your diagram should look something like this.
1 mark for labels, 1 mark for inelastic demand curve, 1 mark for perfectly inelastic supply curve, 1 mark for showing the equilibrium price and quantity.
 - Your diagram should show a shift to the right in supply, resulting in a fall in price and an increase in quantity.

Extended-response question

- The argument from the football clubs' perspective could be that increasing ticket prices will increase revenues, allowing the club to invest for the future (e.g. buy more players, expand youth programme, expand stadium size, etc.). Furthermore, if the market equilibrium level, all of the tickets should be sold. In this case, then, the market would be economically efficient.
- This argument seems reasonable when applied to normal markets, but you could argue that it doesn't seem to work in this case: as Liverpool's experience shows. The price rise might lead to a backlash from fans who might not buy tickets even if they could as a protest (higher ticket prices could be regressive, i.e. unaffordable to lower-income fans). The solidarity of fans is one way in which this differs from a normal market. We assume that each participant acts individually, and that they are not concerned with the welfare of others.



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Case Study 5 – Organic food vs Poundland

Data response questions

- Figure 1 shows that Poundland had a 0.28% share of the retail market in 2013, and the value of the retail market in 2013 was £360bn. Therefore, Poundland's market share (rounded). Answers from 0.95–1.05bn are acceptable.
- Poundland's products are likely to be inferior goods (i.e. after a fall in income, demand falls more than proportionally). (1)
- There is no right answer to this: there are many possible explanations. One could be that discount retailers found that they were happy with the quality of these goods, and did this way. Another could be that the end of the recession hasn't seen incomes rise so change their habits.

Test your knowledge...

- $YED = \frac{\% \Delta QD}{\% \Delta Y} = \frac{-12.9}{-5} = 2.58$ (1 mark for formula, 1 mark for answer – 2 marks from the graph) Since $YED > 1$, this means that organic produce is a luxury good (demand falls less than proportionally). (1)
 - The answer is true for France, since the article states that there was consistent growth in the recession (i.e. demand increased despite a fall in income), so organic produce is a normal good.

Extended-response question

- Your answer should first note that demand for discount goods would be expected to fall and demand for organic goods would be expected to rise (since they are luxury goods). Ways in which you could evaluate this answer:
 - The passage states that discount retailers such as Poundland have continued to grow during the recession. This may indicate that consumers are favouring these discounters even if demand for organic goods falls (change in tastes). However, you could also argue that a significant rise in income elsewhere may mean that consumers are not convinced that organic food is worth paying more for.
 - The change in the market for organic food will also depend on people's tastes. If French consumers, are not convinced that organic food is worth paying more for, then demand for organic food will fall.
 - The answer depends on the size of the increase in income, and whether that increase is enough to convince consumers or not.

Case Study 6 – Online news vs print news

Data response questions

- There are any number of possible answers; for example, you might have: Pepsi and Coca-Cola, branded products (e.g. breakfast cereal), different brands of toothpaste, different fast-food chains.
- Tabloids (e.g. *The Sun*, *Daily Mail*) have declined more than the broadsheets (e.g. *The Times*, *The Guardian*) in relative terms. There are many possible reasons for this: perhaps online tabloid content is more appealing, or perhaps the privacy/phone-hacking scandal surrounding *The News of the World* has hurt the buying of tabloids.
- In 2005, the circulation of each newspaper (in descending order) was roughly: 3.4m, 2.7m, 1.7m, 0.5m, 0.4m. By 2015, the circulations were roughly: 2.7m, 1.7m, 0.5m, 0.4m, 0.3m. This is a fall of around 3m copies, or a 33.5% fall. Answers between 2.7m and 3.4m are acceptable.
- Some news content is easier to access for free than others. Publications which offer high-quality, exclusive content (e.g. *Financial Times*) are more likely to have customers willing to pay for a subscription, as the information is not available elsewhere. *The Daily Mail* started charging for access to its website, but this was not successful, as much of the same similar content can be found elsewhere for free.

Test your knowledge...

- $XED = \frac{\% \Delta QD \text{ of Good A}}{\% \Delta P \text{ of Good B}} = \frac{0.7}{17} = 4.2\%$ (1)
 - Change in demand for online news = $(0.7 \times 6) = (+) 4.2\%$
- Possible reasons: reading print newspapers improves information retention, online news is more convenient, with adverts, online newspapers may require readers to click to another page, some people prefer reading a paper copy of something to reading online.

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Extended-response question

1. A fall in the price of tablets/e-readers would make online news more accessible to more people, reducing the 'price' of online news.

Based on this, we would expect that demand for online news would go up, and demand for print news would fall (since it is a substitute good). There are several factors which might influence the size of the effect:

- The size of the price fall.
- The extent to which people switch to using tablets/e-readers (i.e. the price elasticity of demand for online news).
- Many people already have laptops or smartphones that they might use to read news, so the effect might be less affected by this price change.
- Many people will simply prefer print news, regardless of the cost of devices to use.

Case Study 7 – China's Pollution Problem

Use the data

1. (a) In 1000, atmospheric CO₂ concentration was about 315 ppm. As of 2000, this figure had risen to 380 ppm. Percentage change is given by:

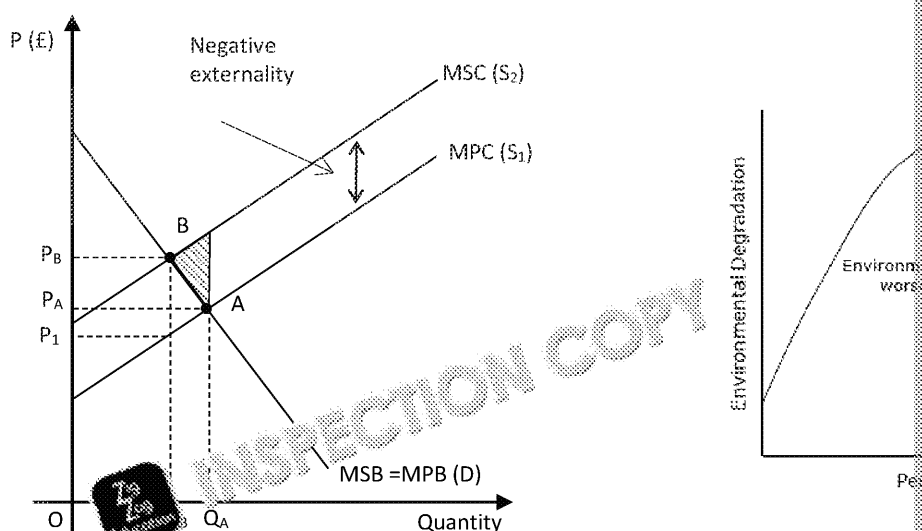
$$\% \text{ Change} = \frac{\text{Change}}{\text{Original}} \times 100$$

Therefore, the percentage increase in atmospheric CO₂ concentration is 35.7%.

- (b) In 2000 average global temperature was about 14.4°C and in 1900 this temperature was about 14.1°C. The question is asking for the *level* increase – this is simply a nominal change. Therefore, the increase is 0.3°C.
2. If producers were to internalise the cost imposed on a third party of their production, the marginal cost curve would shift upwards. Imagine that a manufacturer has to pay for the healthcare costs of people affected by acid rain, or to re-fertilise soil destroyed by acid rain, etc. on top of their standard production costs. This cost would be substantial. A firm's natural response would be to decrease production to reduce the cost. The graph might appear substantially flatter than in the case where industries don't pay for the damage they cause.

Test your knowledge...

1. (a) A 'negative externality' is a cost imposed on a third party (or external stakeholder) as a result of a transaction. Producers and consumers are first and second parties respectively. Examples include: an individual, an organisation, property, etc.
1. (b) Negative externalities can be represented using the following diagram:



- Diagram demonstrates that the marginal private cost of the production is less than the social cost of production – (MPC < MSC).
- Market equilibrium is found at the intersection of Demand and Supply (MPC) curves. This means that the quantity of the given product is being produced and consumed and at a lower price than the socially optimal level.
- The socially optimal equilibrium is found at the intersection of Demand and Marginal Social Cost (MSC) curves. At this point, the price, P_s, reflects the *true* cost of production and less of the product is consumed in the market. Notice that at this point P = SMC and allocative efficiency is achieved.
- There is a welfare loss (or deadweight loss) to society because the allocation of resources is not efficient. This implies that there are welfare gains to be made by imposing policies that internalise the externality.

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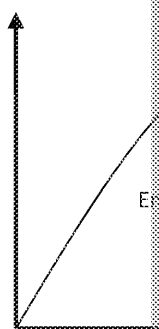


2. The Kuznets curve represents a hypothetical relationship between environmental degradation and economic development.

When income per capita is low, e.g. in an undeveloped economy – there is little environmental degradation because there is little production. However, as economies develop and production industrialises, environmental damage increases at an exponential rate – such economies are primarily focused on economic growth and industrialisation. Yet, at a certain point of development, the environment begins to improve as the government begins to regulate production and citizens begin to prioritise personal and environmental health over material wealth.

China is most likely nearing the top of this bell curve. The Chinese government is beginning to regulate the environment but is not quite doing enough yet to improve the environmental situation.

Environmental degradation



Extended-response question

- The Chinese government can choose a policy related to one of the following three strategies:
 - Fiscal Policy, e.g. taxation of pollutant item and/or subsidies for cleaner technology.
 - Market-based Incentives, e.g. creating tradeable pollution permits.
 - Regulatory Measures, e.g. fining companies for non-compliance with legal requirements, etc.

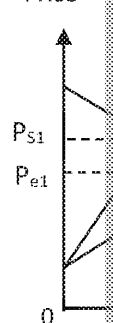
Each of these strategy approaches will have associated advantages and disadvantages. However, each imposes an opportunity cost on the government, and governments tend to think mainly in terms of short-term gains. Government failures might include: *information failure, regulatory capture, unintended consequences* which exacerbate, rather than ameliorate, the situation of environmental degradation.

Case Study 8 – The UK housing market: pulling up the ladder?

Data response questions

- In 2001, private renting only made up around 10% of tenures, and by 2014 this had increased to almost 20%. This is a doubling of the share of tenures (or a 10 percent point increase).
- This suggests that average earnings have not changed much over the period (if average earnings had increased in line with house price increases, we would expect the price-earnings ratio to be flatter).

Price



Test your knowledge...

- This statement is normative, since it is a value judgment (even though many would agree with it!) (1)
- Allocative efficiency is a concept which refers to production of goods and services representing consumers' interests (1); production is only produced up to the point where the marginal cost of production equals the marginal benefit to consumers (1). It differs from productive efficiency in that it is concerned with the specific allocation of resources across society – it is not concerned with producing the maximum output from a given set of resources (1).
- A negative externality is the cost to third parties that is not reflected in the price of a good or service (1)
 - Negative externalities could arise from housebuilding via destruction of the natural environment, for example. (1 mark for each)
 - 1 mark for correct axes, 1 mark for showing MSC and MPC (they do not have to be labeled), 1 mark for showing MPB=MSB, 1 mark for showing how the social equilibrium price and quantity is determined, 1 mark for showing welfare loss.

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Extended-response question

- The benefits of this scheme would be that more new homebuyers would be able to afford homes, which should increase the standard of living of those affected, and it may boost economic growth by reducing the immobility of labour.

On the other hand, the fact that existing planning rules will have to be scrapped suggests that there will be additional external costs to building these homes. This could negatively affect the quality of life in the area. It could also be an opportunity cost to this scheme if the government subsidises the low price of the homes. In your conclusion, you could be either for or against the policy, so long as your argument is clear.

Case Study 9 – Should the government tax sugar?

Data response questions

- The tax is 16.5% of the retail price plus £3.79. 16.5% of £8 is £1.32, so the total amount of tax is £5.11. The total price (rounded to the nearest whole number) is £13.
- Two of the main dangers are: (1) that if people are addicted to smoking, their income will be spent on cigarettes, leading to a rise in imported/smuggled cigarettes that avoid the tax.
- At 4% ABV, total tax is $18.37 \times 0.04 = 0.7348$ pence per litre. For half a litre, the tax would be 3.674 pence.

Test your knowledge...

- These goods create negative externalities: this is when the social cost of consumption is greater than the private cost. Sometimes these types of goods are called 'demerit goods'.
- (a) $-1 < PED < 0$ (1 mark for method, 1 mark for answer)
(b) This indicates that demand for alcohol is inelastic (since $-1 < PED < 0$) (1)

Extended-response question

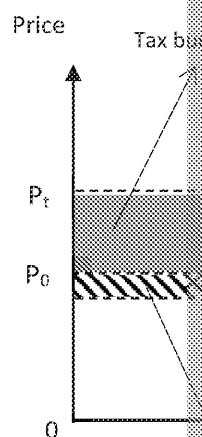
- With this question the main point you should discuss is how the price elasticity of demand for sugar will affect the success of the policy. If demand is price inelastic, the diagram should look something like that on the right.

Since demand is price inelastic, the tax increases the price from P_0 to P_t , but quantity demanded only falls a small amount from Q_0 to Q_t , with much of the tax burden falling on the consumer. Since the whole purpose of the tax is to reduce consumption, in this case the tax is ineffective. It may have regressive effects on the incomes of those who consume a lot of sugar.

As an evaluative point, you could argue that the government could use the tax revenue to help fund greater NHS spending.

You should identify that if demand were elastic, then the result would be different: in this case, a tax would significantly decrease sugar consumption (which is the intended effect).

You may argue that a tax would be more effective if it were combined with other measures, such as an information campaign on the dangers of excessive consumption. You may also argue that if sugar food producers are allowed to use in their food is another complementary measure.



Case Study 10 – Solar panel subsidies

Data response questions

- (a) According to the article, the subsidy costs households £7 each, so for 25 million households, the total cost is £175 million.
(b) The new cap is £3 million, so this is £75 million more.
- The UK's subsidies are significantly higher than all other G7 countries except for the USA. However, the USA's GDP is several times larger than the UK's, so as a proportion of GDP, the UK's subsidies are the most out of these countries.
- The original subsidy was 12.47p per kWh. A cut of 84% would mean that the new subsidy is 2.13p per kWh ($12.47 - (0.84 \times 12.47)$).

Test your knowledge...

- One disadvantage is that it can encourage inefficiencies in firms (1), another is that it can lead to a large amount of government spending. (1)
- Possible answers include: information provision, funding research into solar panel technology, increasing consumer income (1 mark for correct point).

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Extended-response question

1. The main advantage of increasing subsidies is that it leads to more energy generation (and avoid most of the negative externalities associated with fossil fuel energy generation (negative externality from production diagram)).

Another argument in favour would be that even if costs to the taxpayer are higher in the short term, lower prices in the long term once the benefits of renewable energy are realised.

You should explain the disadvantages of subsidies you stated in question 2: it may create an opportunity cost involved with the subsidy.

You could mention that the case for subsidising solar panels depends on whether the energy source (you don't need to discuss any of the science behind this: you could say that wind power may be more effective).

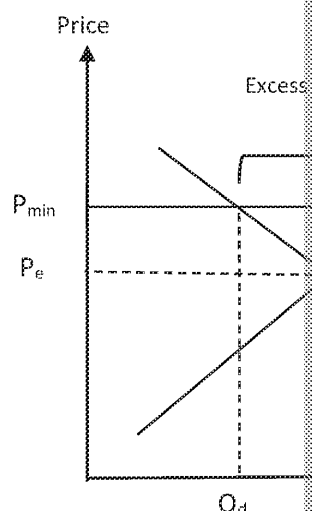
Case study 11 – A minimum price for alcohol?

Data response questions

1. This can be broken down into stages. (which don't have to be done in this order): if the minimum price is £16 (40% spirit) then the price of 40% spirit would have to be at least £16 (4/5 of £20). Then if it were 44% strength, it would have to be at least £12 (3/4 of 16). Then if it were 44% strength, it would have to be at least £10 per cent (2/3 of 12). So the final answer is £13.20.
2. This question is very subjective, there's no right answer. You might think that the proportion is high, so we should be worried. You might think that the proportion isn't too bad, and it's a fair price (but we can't know for sure whether they will keep falling or not). Of course it's a fair price for people who drink moderate amounts very regularly, which could be just as damaging as drinking too much.
3. The 16–24 age group saw the greatest rise in teetotalism; an eight percentage point increase.

Test your knowledge...

1. Your diagram should show the minimum price imposed above the market equilibrium. (1) This leads to an excess of supply over demand (between Q_d and Q_s). (1) 1 mark for correct axes, 1 mark for supply and demand curves. Note that for this question the elasticities of the curves don't matter.



Extended-response question

1. After discussing the effect of imposing a minimum price (see diagram in part 1), and the fact that alcohol is a good that has negative externalities, the key point you should discuss for this question is the price elasticity of demand for alcohol. Based on the diagram in part 1, if demand is highly inelastic then the minimum price will only lead to a small fall in quantity demanded. If this is the case, the policy is likely to be unsuccessful (more money from drinkers will go to the government in revenue than the socially optimal amount).

On the other hand, if the price elasticity of demand is relatively elastic, then demand will be more successful.

Some other points you could mention in your answer include:

- In reality, it is likely that different groups of people will have different elasticities of demand.
- The effect of the policy will depend on how much higher the minimum price is than the equilibrium price. A higher price would change demand more, but it would also penalise occasional/moderate drinkers.
- You should mention the effect on businesses: it would be good for pubs (who pay the minimum) but bad for supermarkets (who probably charge prices below the minimum). SWA's argument: businesses that provide cheap alcohol would have less room to operate (usually bad for consumers).
- You could include an externalities diagram, but it is not required.

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Case Study 12 – Reforming the NHS

Data response questions

- The passage states that roughly 18% of government spending goes towards the NHS. If the total government spending was £750bn, this would be £135bn (0.18×750). The deficit was about £2.2bn, which is 1.6% of the budget ($2.2 \div 135 \times 100$). Any answer between 1.5 and 1.7% is acceptable.
- It would be expected that the deficit would be higher because Jan–March are winter months and there are more health problems (assuming that NHS budgets are not automatically adjusted for seasonal variations).
 - Given this, the £2.2bn seems like an underestimate. If each three-month period adds up to £3.72bn for the year: way more than predicted, especially if the winter months are particularly bad.

Test your knowledge...

- In this period the proportion of people saying they were quite or very satisfied increased from 60% to 70% in 2010, before falling slightly. (1) On the other hand, the proportion of people saying they were not satisfied fell to a low of around 18% in 2010, before picking up again slightly. (1) (You don't need to mention the marks: but you must mention whether the trends are going up or down.)
- Government failure is when a well-intentioned intervention by the government results in a net welfare loss (due to inefficiencies / market failures).

Extended-response question

- Some of the benefits of this policy are already mentioned in the article: it should decrease the number of missed appointments or missing their appointments, and it should raise revenue for the NHS by reducing pressure on GPs.

However, there are ways in which this policy could introduce government failure. For example, it could prevent people with genuine health problems from going to the doctor, perhaps making their conditions worse in the long run (or causing unnecessary deaths).

You could evaluate this point by arguing that the charge could be means tested (i.e. based on income), so that everyone could afford to go to the doctor if they needed to.

Another potential problem would be administrative costs for implementing such a charge. The administrative costs would probably be higher if the charge were means tested.

You could evaluate the policy by arguing that £5 is too high or too low (e.g. you could calculate the total cost by multiplying the price by the average number of visits and the size of the population: $5 \times 5 \times 65 \text{ million} = £1.6\text{bn}$, assuming that the number of visits does not change. Since there is a budget deficit, you may argue that this is not high enough, or you may argue that it is a good use of money).

A good answer should discuss both the benefits and the costs of the policy, and evaluate the overall impact.

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